

Instructions

Please complete in block letters and mark with an "x" where applicable. All alterations must be initialed. Draw a line through sections which are not applicable to your account.

If you are acting on behalf of the investor (e.g. person with power of attorney to act on behalf of the investor, a guardian for a minor etc.), please complete the Person Acting on Behalf of the Investor Form, found on our website shares.fnb.co.za and supply the required FICA documentation.

The "Agreement" is comprised of this client application form, where applicable, a FAIS approved mandate form and/or an Investment Policy Statement (which may or may not be included in this form) as well as any other disclosures and ancillary documentation. The Agreement (comprising of the documentation above) forms an agreement between the client identified in part 1, ("you" or "your") and FNB Stockbroking and Portfolio Management (Pty) Ltd, a subsidiary of FirstRand Bank Limited, an Authorised user of the JSE Limited (Reg. no.1996/011732/07), hereinafter referred to as "FNB SPM". Any reference to the "parties" is reference to you and FNB SPM, collectively and any reference to a "party" is to either you or FNB SPM, respectively.

1. Investor details

Title		Surname	
First names in full			
Date of birth		Country of birth	
	RSAID	Number	
	☐ Foreign passport	Number	
Identification type		Expiry date	
	RSA permit	Number	
		Expiry date	

Foreign passport (if applicable)

Country of issue	Nationality	
Country of residence		

RSA Permit (if applicable)

Country of residence			
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Occupation

Occupation		Employer	
If you are self-employed, please provide	e nature of business activities		



Contact details

Home no.		Work no.			
Cellphone no.		Email			
Dhysical address					
Physical address		Area code			
Relationship to FirstRand emplo	pyee				
Are you an employee of the FirstRand Gr	roup?			☐ Yes	□ No
Are you related to an employee of the Fi	rstRand Group?			☐ Yes	□ No
If YES, please state the name of the employee					
If you are related to an employee of Firs	tRand, will the employee make investmen	nt decisions on	pehalf of the applicant?	☐ Yes	□ No
Note: Any reference to 'you/your' shall r making the application to open the acc	efer to the client making the applicatior ount.	n to open the a	ccount. As such all inform	nation requ	ired is in relation to the clier
2. Tax and residency					
Compliance Act ("FATCA") / Common	ents, the South African Revenue Servic Reporting Standard ("CRS") classification tholder on whose behalf you are comp the information in this form to SARS.	on and to collec	t and report certain info	rmation abo	out an account holder's tax
to your tax advisor or local tax authorit	it allowed to give tax advice; if you have an y. You can also find out more at the Organi may assist you in determining your tax re:	sation for Econ			
your tax advisor in this regard. Note t Administration Act 28 of 2011 ("TAA	lated using the weighted average cost r hat we are obliged to report certain am "). The information reported to SARS wi contained in the certificate, please spea n, please speak to your tax advisor.	ounts earned i II be provided t	n your account to SARS a o you in the form of an a	is part of ou nnual tax c	ur obligation under the Tax ertificate. Should you have
processing delays or incorrect withho	0 0 11		•	·	,
Please note that in addition to your d you have a tax obligation in this jurisc	leclared tax residency, for any foreign in diction by completing the tax table belov	dicators docur v for each fore	nented in this applicatior gn indicator.	n, you are re	equired to declare whether
open an account with one or more be	nt accounts to regulatory authorities is n neficial owner of the assets held therein, y proof of joint ownership when filing yo	, please be awa	re that only one tax certif	icate will be	e issued in the name of one
☐ If you are resident in South Afri	ca for tax purposes, please confirm by	ticking this b	ох		
	a South African tax resident and I qualif d from Real Estate Investment Trusts (RE				
Are you a South African citizen?		☐ Yes ☐	No		
Are you a registered taxpayer with SA	RS?	☐ Yes ☐	No		



If YES, please supply your tax	registration number					
If you do not have a tax regist	ration number, please provide a r	eason				
Withholding Tax on Intel Dividend Tax at 20%, un	Africa for tax purposes the follow rest ("WTI") will not apply; less the REIT exemption elected n South-Africa for tax purposes	above applies.		is box		
In which country are you a res	sident for tax purposes?					
Are you a registered taxpayer	in this country?		Yes	No		
Are you a citizen/national in t	his country?		Yes	No		
If yes, please supply your tax	registration number					
s a foreign tax resident, unle Withholding Tax on Inte Dividend Tax at 20%.	ess we receive the relevant decla rest at 15%; and	ration form from	n you, where a	oplicable, we will	apply the foll	owing defaults:
addition to the tax residen	: cy indicated above, please comp es in which you are a citizen/nat					
n addition to the tax resident lease also supply all countri Tax Identification Number	cy indicated above, please comp		te whether yo dered a		nt in that cou tly a tax	
n addition to the tax resident lease also supply all countri Tax Identification Number	cy indicated above, please comp es in which you are a citizen/nat	Are you conside Citizen/ Natio	te whether yo dered a	are a tax resider	nt in that cou tly a tax	ntry. Reason for nor providing
addition to the tax resident lease also supply all countri Tax Identification Number	cy indicated above, please comp es in which you are a citizen/nat	Are you consider Citizen/ Nation country?	te whether yo dered a nal in this	Are you curren resident of this	tly a tax s country?	ntry. Reason for nor providing
n addition to the tax resident lease also supply all countri Tax Identification Number	cy indicated above, please comp es in which you are a citizen/nat	Are you consic Citizen/ Natio country?	te whether yo dered a nal in this	Are you curren resident of this	tly a tax s country?	ntry. Reason for nor providing
	cy indicated above, please comp es in which you are a citizen/nat	Are you consider Citizen/ Nation country? Yes Yes	dered a nal in this No	Are you curren resident of this	tly a tax s country? No No	ntry. Reason for nor providing



Please describe the purpose for	opening this account (for example saving, i	nvestment, long term investme	ent etc.):
	opening and account (i.e. oranipro carring).	The state of the s	
	scribe the source of funds (source of fund est verification of your source of funds duri		has generated the funding of this account). cess.
Please indicate the source of fu	nds that will be used to invest into your acco	ount:	
Sale of investment	Bonus	Salary	Property sale
Transfer from other service provider	Assets of trust/investment company	Inheritance	
	stances we may request additional informa	tion.	
Please note: In certain circums	tances we may request additional informa		
Please note: In certain circums Source of Wealth This section requires you to de	<u> </u>		iich have generated vour total wealth as a whole).
Source of Wealth This section requires you to de Please note that we may reque	<u> </u>	Ith describes the activities wh	nich have generated your total wealth as a whole). ocess.
Source of Wealth This section requires you to de Please note that we may reque Sale of investment	scribe the source of wealth (source of wealth dur st verification of your source of wealth dur Bonus	Ilth describes the activities wh ring or post our application pro	
Source of Wealth This section requires you to de Please note that we may reque	scribe the source of wealth (source of wea est verification of your source of wealth du	olth describes the activities wh	ocess.
Source of Wealth This section requires you to de Please note that we may reque Sale of investment Transfer from other	scribe the source of wealth (source of wea sst verification of your source of wealth du Bonus Assets of trust/investment	Ilth describes the activities wh ring or post our application pro	ocess.
Source of Wealth This section requires you to de Please note that we may reque Sale of investment Transfer from other service provider	scribe the source of wealth (source of wea sst verification of your source of wealth du Bonus Assets of trust/investment	olth describes the activities wh ring or post our application pro Salary Inheritance	ocess.
Source of Wealth This section requires you to de Please note that we may reque Sale of investment Transfer from other service provider	scribe the source of wealth (source of wealth durents) set verification of your source of wealth durent Bonus Assets of trust/investment company	olth describes the activities wh ring or post our application pro Salary Inheritance	ocess.
Source of Wealth This section requires you to de Please note that we may reque Sale of investment Transfer from other service provider Determining your residence of the provider of the p	scribe the source of wealth (source of wealth durents) set verification of your source of wealth durent Bonus Assets of trust/investment company	olth describes the activities which ing or post our application pro Salary Inheritance purposes	ocess.

Your application to open a non-resident account will be considered, amongst others, on the information which you provide above, and, if required, any additional information. You acknowledge that all such information is of material importance and directly relevant to the consideration of your application. You furthermore warrant that all information you supply, have supplied or will supply to us is truthful, accurate, correct and complete in all material respects and that you are not aware of any other information which, should it become known to FNB SPM would affect the consideration of your application in any way.

RSA temporary residence permit

☐ South African☐ Foreign

RSA passport

Source of assets to be invested in the account:

RSA permanent residence permit



5. Client banking account details

The name of the bank account holder must be the same as the name of the FNB SPM account applicant. Please provide proof of your bank account details i.e. a bank statement certified by your bank, not older than 3 (three) months.

	Branch name	
	Country	
☐ Current ☐ Savings		
ebits.		
ed authorised services provider:		
	FSP number	
nandate with the advisor please indicate	e below:	
Limited discretionary mandate		
		too Construction of the Co
e requisite authority to enter into this tra se specified.	insaction and you agree to pay the follow	ving rees to your financial advisor on this
g VAT.		
t	ed authorised services provider: nandate with the advisor please indicate Limited discretionary mandate requisite authority to enter into this trae e specified.	Current Savings chits. ed authorised services provider: FSP number anndate with the advisor please indicate below: Limited discretionary mandate requisite authority to enter into this transaction and you agree to pay the follow e specified.

$\label{eq:continuous} \textbf{7. What mandate will FNB SPM have to manage your investments?}$

lease note that you a	are required to sig	n the FNB SPM	Mandate should v	ou select o	otion 1 or 2

	Option :	1: Fully	Managed	l Portfolio
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By choosing this option, you allow FNB SPM to manage the portfolio/s at their full discretion and they can make changes without your prior consent. This management will include, but is not limited to, voting on your behalf on any ballot or corporate action, re-balancing the portfolio/s, selecting and including instruments that the manager deems appropriate. Your portfolio will be managed according to a model portfolio, which aims to achieve a specific risk and return profile over a stated investment horizon.



Option 2: Managed Portfolio that is tailored to your investment restrictions or preferences
By choosing this option, you allow FNB SPM to manage the portfolio/s at their discretion, but taking into consideration any investment restrictions or preferences that you might have. You acknowledge that the instruments that make up the portfolio/s will differ from a model portfolio/s as mentioned in option 1 above. Because of these variances, the performance and inherit risk of the portfolio could be different from the model portfolio selected as the foundation for the construction of your portfolio. Once FNB SPM has considered your investment restrictions and preference they will construct and manage your portfolio/s accordingly. The management will include but is not limited to voting on your behalf on any ballot or corporate action, re-balancing the portfolio/s and selecting and including instruments that the manager deems appropriate.
How should restrictions or preferences be applied to your investments?
☐ Pre-stated restrictions and preferences as per below ☐ Contact me before implementing a change
Please state any investment restrictions or preferences that the investment manager must adhere to:
Option 3: Self-Managed with Advice
By choosing this option, you acknowledge that FNB SPM does not have the authority to manage the portfolio/s on your behalf and that all decisions and actions remain the responsibility of the investor. However, FNB SPM may offer you advice and make recommendations on specific instruments. It is important to note that the advice provided by FNB SPM is limited as no other investments held by you is taken into consideration. It is therefore important for you to consider whether the advice is suitable to your particular circumstances, risk profile, financial situation, product experience and overall objectives. FNB SPM will not vote on any ballots and/or corporate actions. If you do not communicate your election to FNB SPM by the election deadline date, the issuer default will apply. The election deadline date and issuer default will be noted on the notice pertaining to the corporate action.
Option 4: Self-Managed
By choosing this option, you acknowledge that FNB SPM does not have the authority to manage the portfolio/s on your behalf and that all decisions and actions are the responsibility of the client. FNB SPM will not give any advice and will provide you with safe custody and execution services only. You will be able to execute your orders by contacting our dealing desk or online via our website at shares.fnb.co.za. FNB SPM will not vote on any ballots and/or corporate actions. If you do not communicate your election to FNB SPM by the election deadline date, the issuer default will apply. The election deadline date and issuer default will be noted on the notice pertaining to the corporate action.
8. How do you want FNB SPM to manage the cash balance of your portfolio?
☐ JSE Trustee Account (JSET) ☐ Money Market
Please note that different interest rates are applicable depending on your selection.
9. What shares would you like to trade?
(only applicable to Self-Managed portfolios)
☐ I wish to trade Local Shares. ☐ I wish to trade Global Shares.



10. Which product or model portfolio would you like to invest in?

A list of available local and global portfolios and/or solutions can be obtained from your Advisor.

Product or portfolio Product or portfolio	Allocation (R)
	R
	R
	R
	R
	R

11. Do you wish to trade in accordance with Islamic Law?

Yes	□ No
res	INO

Please note that if you choose this option, FNB SPM will maintain your account in accordance with the mandate that you have chosen in clause 7 above, but in accordance with, and subject to, Islamic law.

FNB SPM has appointed and consulted with the FNB Shari'ah Advisory Committee ("SAC"). The SAC is entrusted with the responsibility of ensuring that the products offered by FNB SPM under this Agreement comply with Shari'ah, where a client has elected to trade in accordance with Islamic law.

12. Global shares portfolio

■ FNB SPM's offshore allowance

independently.

If you have selected a global Please select the base currer			e of three base currencies: GBP, EUR and USD.			
☐ GBP	☐ EUR	☐ USD				
Note: Should you wish to ma as these accounts operate in	•	nal offshore allowance or FNI	3 SPM's offshore allowance you will be issued with two separate account numbers			
In respect of corporate actio where you fail to make an ele	•	s, you will be required to acce	ss your account on your profile and make an election. The issuer default will apply			
Value of investment	R					
Please select your option bel	ow to fund your ac	count:				
Personal offshore allo	wance (R10 000 (000 per annum)				
If using your personal offshore allowance, please advise how you will be funding your account:						
☐ Fund from offshore bank account ☐ Fund from local bank account via FNB SPM						

This option allows you to transfer funds to our offshore trust account using FNB SPM's offshore allowance. Important restrictions apply.

cannot guarantee successful approval to use this offshore allowance or the amount that you will be granted.

This offshore allowance is subject to an approval and authorisation process within the context of the limit of FNB SPM's offshore allowance. FNB SPM

Note: Should you wish to make use of FNB SPM's offshore allowance you will be issued with two separate account numbers as these accounts operate

FNBGF V7.0 16.08.24 MC.14878



US Withholding tax rate relief (Global accounts only)

With reference to instruments which distribute US sourced Income, please note that without the necessary completed IRS W forms provided and the below mentioned service opt-in allocated for reduced rate relief at source, the default US withholding tax rate will apply on such US source income received in your portfolio.

Should you qualify for a reduced US withholding tax rate please ensure Part II of the W-8BEN-E form provided is completed in full and please tick this box to Opt-in to the automatic reduced rate relief at source offering.

Note that this service offering lasts for a period of 3 years from date of the reduced rate application being successfully processed and will require an updated W-8BEN-E form every 3 years from date of opting in. All cost for the service can be found within the FNB SPM pricing guide.

13. Confirmation of investment management fees

Please refer to the FNB SPM fee schedule for a breakdown of annual fees charged.

No initial investment management fees will be charged. All annual fees exclude underlying product fees. All fees are exclusive of VAT. Fees are calculated on the market value of the portfolio.

14. Your Information and Privacy

In this section:

"Solutions" means any banking, insurance, investment, telecommunications or other products, goods, services, benefits, policies, rentals and rewards you select with the FirstRand group of companies.

"Investments/Investment Solutions/Investment Areas" means investments/investment solutions/investment areas falling outside of FirstRand Bank Limited, but within the FirstRand Group.

14.1. **Required Consents**

*If you have previously provided us with the below mentioned consents, please ignore this section; alternatively, if you would like to update the below mentioned consents, please log onto the FNB App and select "My Profile".

Product Suitability

*Not Applicable to minors / Do not complete for minors

- I consent that the FirstRand Group (as defined in the FirstRand Group Customer Privacy Notice on our websites) may obtain and use my information from:

 A. Credit bureaus to: Conduct an assessment to determine my eligibility for and the appropriateness of the supply of this transact, telecommunication, invest, rental and/or other value-added solutions (whichever is applicable to this application).
- B. And third-party qualification data providers to: Conduct an assessment to determine my eligibility for and the appropriateness of the supply of this
- C. And may obtain, use and share information about me/us with the South African Fraud Prevention Services for financial crime detection, prevention and prosecution purposes or if the FirstRand Group reasonably believes that I have provided any false and / or misleading information and / or documents

	By ticking the box	I consent to the above
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I instruct FirstRand Bank Limited to release my information (including my contact details, demographic information, and transaction history on all my solutions) to the investment areas outside of FirstRand Bank Limited but within the FirstRand Group to:
- Conduct an assessment to determine my eligibility for and the appropriateness of the supply of this investment solution.

By ticking the box I instruct the FirstRand Group accordingly

Please note that if you withhold or withdraw this consent, it will impact your application for or ongoing use of this solution. Refer to our FirstRand Group Customer Privacy Notice (available on our websites) for the process on how to withdraw this consent or contact us.



14.1.2. Personal Profile

*Not Applicable to minors / Do not complete for minors

I instruct the FirstRand Group (as defined in the FirstRand Group Customer Privacy Notice available on our websites) to obtain and use my information from credit bureaus to:

Verify and update my personal profile information including contact details and turnover for insurance and investment solutions.

By ticking the box I instruct the FirstRand Group accordingly

14.2. Marketing Consents

*Not Applicable to minors / Do not complete for minors

*If you have previously provided us with the below mentioned marketing consents, please ignore this section; alternatively, if you would like to update the below mentioned marketing consents, or should you wish to opt out of direct marketing at any time please log onto the FNB App and select "My Profile".

4.2.1. Direct Marketing Consent

Igive my consent to receive direct marketing by any electronic communications (including fax, email, SMS, MMS etc.) from the FirstRand Group (as defined in the FirstRand Group Customer Privacy Notice available on our websites) about non-financial solutions (like telecommunications, rental and value-added solutions).

By ticking the box I consent to the above

14.2.2. Personalised Offers

*Not Applicable to minors / Do not complete for minors

I instruct the FirstRand Group (as defined in the FirstRand Group Customer Privacy Notice on our websites) to obtain and use my information:

A. From **credit bureaus** (including ongoing notifications regarding my credit applications) to:
Conduct ongoing assessments to determine my eligibility for and the appropriateness of future offers for investment and insurance solutions.

By ticking the box I instruct the FirstRand Group accordingly

B. And from third-party qualification data providers to:

Conduct ongoing assessments to determine my eligibility for and the appropriateness of future offers for all FirstRand Group solutions.

By ticking the box I instruct the FirstRand Group accordingly

I instruct FirstRand Bank Limited to release my information (including my contact details, demographic information and transaction history on all solutions held) to the insurance and investment areas within the FirstRand Group to conduct ongoing assessments to determine my eligibility for and the appropriateness of offers for any insurance or investment solutions.

By ticking the box I instruct the FirstRand Group accordingly

14.2.3. Subscription Services

*Not Applicable to minors / Do not complete for minors

I give my consent to receive Value added/educational information (e.g. market or investment related information)

By ticking the box I consent to the above

14.3. Privacy Notice

Your personal information as captured above will be held by entities within the FirstRand Group. To better understand the entities that form part of the FirstRand Group and how your personal information is treated, please refer to FirstRand's Privacy Notice. The Privacy Notice can be found on Our website (www.fnb.co.za).



15. Your declarations

- You hereby authorise FNB SPM to manage your investments subject to the terms and conditions of the Agreement and the applicable legislation. 1.
- 2. You hereby confirm that all information provided has been done so voluntarily and of your own accord.
- You confirm that should the information provided be incorrect, untrue or incomplete, you may be held personally liable for any penalties or criminal charges 3. that may be imposed by the regulator due to information you provided.
- You understand that FNB SPM operates a website (the "website") and if you make use of that website or the services available to you on it, you will be legally 4. bound to the additional terms and conditions (which form part of the Agreement) applicable thereto. You understand that these terms and conditions apply to you in addition to the terms and conditions in this Agreement.
- 5. You agree to the fees, as set out in the Fee Schedule and terms and conditions attached hereto or available on the website. You understand that FNB SPM can change the fees and terms and conditions from time to time. Details of how and when we may change the fees and terms and conditions are contained in the terms and conditions which form part of this Agreement.
- 6 You confirm that the personal information which you have given to FNB SPM in this Agreement, is correct. You will immediately notify FNB SPM in writing if your personal information changes.
- 7. You hold no other citizenships and residencies for tax purposes other than those disclosed in this Agreement and will inform FNB SPM in writing of any change of this status within 30 (thirty) days...
- You have been informed of the risks associated with investments. You understand and accept that this includes the risk of financial loss to you. Risks 8 include, but are not limited to currency risk, market risk, interest risk, exchange rate risk and the default or insolvency on the part of any local and/or foreign custodians, banks or other financial institutions FNB SPM uses. You will not hold FNB SPM legally responsible for any loss you suffer or costs you incur because you took part in any local or foreign investment. A glossary of these risks can be found on shares fnb.co.za.
- You are aware that FNB SPM cannot guarantee a return on your investment.
- If you have authorised FNB SPM to invest in foreign investments for you, you have been informed of the risks of foreign investments and that, where appropriate, you will be given copies of specific risk disclosure documents published from time to time for specific financial markets. You are responsible for acquainting yourself with such risks. You confirm that FNB SPM did not solicit your mandate to invest funds offshore - you gave FNB SPM this mandate voluntarily.
- You warrant that no other person has any rights in any investments you deliver to FNB SPM under this Agreement. This includes any encumbrance. Should you wish to encumber your investments while FNB SPM holds them for you in safe custody, you will be required to provide us with certain documentation and approvals before we will give effect to such encumbrances.
- You warrant that the funds you have invested with FNB SPM were obtained legitimately. You warrant that you did not obtain the funds, directly or indirectly, due to any unlawful activity as defined in the Prevention of Organised Crime Act, No. 121 of 1998, as amended, and the Financial Intelligence Centre Act, No. 38 of 2001 as amended. This includes, but is not limited to any contravention of the South African Exchange Control Regulations.
- You understand that there are risks associated with sending instructions to FNB SPM via email. You agree to carry the risk of sending instructions to FNB SPM via email.
- You confirm that you have received, read and understood this Agreement. You further confirm that your signing this Agreement should also be taken to mean that you accept the terms and conditions attached hereto, as well as any ancillary documentation and disclosures.
- If you have chosen to have this Agreement administered as a "Self-Managed Portfolio", you understand that under the JSE Rules (8.170) we may not receive cash deposits from our clients for more than R5 000. If you deposit more than R5 000 into our account, we will charge you a penalty fee as per the Fee Schedule. This will be in addition to charging you for the cash deposit fee our bank charges us. FNB SPM is subject to anti-money laundering legislation and we may therefore request that you give us information in writing which confirms the source of any funds deposited with us in cash.
- Information contained in this Agreement is not intended to constitute tax advice. Any aspect of the services under this Agreement which may be of a taxrelated nature is an incidental or subordinate (i.e. a secondary / related / non-core) part of the services provided and you should seek tax advice from an independent tax practitioner before acting on any such aspect of the services. Any information provided herein is furthermore based on the information provided by you to FNB SPM. If certain information is withheld, omitted, incomplete or inaccurate this may affect the quality and accuracy of the services we provide. Furthermore, the service provided is based on our understanding of the information that you made available to us. FNB SPM or any other member or affiliate of the FirstRand Group of companies (the "FirstRand Group") shall not be liable for any loss, damages, claim, penalties or fine suffered by anyone who relies on or acts upon the services, whether the FirstRand Group acted negligently or not.
- You will not hold FNB SPM responsible for any loss you suffer (whether direct and/or consequential) because of any actions it takes, with the exception of losses incurred as a result of FNB SPMs' gross negligence. For purposes of this clause FNB SPM includes its or its affiliates, officers, directors, and employees.

Signature				
			Date	
			-	
Name		Capacity		



For help, visit FNB Online banking, the FNB App or call 087 346 8378 for more information.

BE AWARE OF FRAUDSTERS

FNB SPM will never ask you for your password or OTP in an email, SMS or via a phone call. Visit the FNB SPM website for terms and conditions that apply.